



Email Security

CASE STUDY

PROFILE

Created in 1990, CITIC Pacific Limited is a conglomerate with unrivalled experience and expertise in operating businesses in China, both on the mainland and in Hong Kong. CITIC Pacific's primary lines of business include special steel manufacturing, iron ore mining, and property development in mainland China.

CHALLENGE

CITIC Pacific was using Symantec NAV products for servers and end-points; however, a large volume of spam was still penetrating networks on a daily basis, burdening email servers and wasting employee time.

Franklin Lau, IT Services deputy general manager for CITIC Pacific, estimates that each of the company's 150 active email users spent at least 30 minutes daily managing email and manually filtering spam. "Employees were complaining" said Lau, "[because] spam was corrupting end user mailboxes [and] taking up all of the email server space. More importantly, spam interrupted employee productivity."

CITIC Pacific sought a gateway email security solution to reduce email server workloads and recapture employee productivity.

SOLUTION

CITIC Pacific evaluated several solutions and selected Tumbleweed MailGate based on strong customer references. They selected the MailGate 4550 Appliance in HA mode, with Intelligent Edge Defense, Antispam and Antivirus modules.

The MailGate appliance took less than one day to unpack, rack mount and configure. CITIC Pacific tested the appliance for a few weeks and then went live.

Immediately, MailGate exposed the fact that 70 percent of CITIC's inbound email traffic (450,000 messages annually) was comprised of illegitimate messaging (spam). "Since deploying Tumbleweed MailGate, we are now offloading 70 percent of our email traffic. It's much easier to manage the email server, has greatly reduced the size of the email store, and minimizes the chance of corrupting email queues and mailboxes," said Franklin Lau.

RESULTS

Tumbleweed MailGate has generated a savings of 75 man-hours per day, or 20,000 man-hours per year, for CITIC Pacific. Additionally, MailGate monitors real-time performance of the email server, saving the company operations cost during non-office hours.

OVERVIEW



CITIC PACIFIC

Industry

Manufacturing

Geography

Mainland China & Hong Kong

Tumbleweed Solution

- MailGate 4550 Appliance (HA mode)
- Antispam, Antivirus and Intelligent Edge Defense modules

Benefits

- Increase employee productivity
- Reduce email store by 70%

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-CITIC PACIFIC

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